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## SELF-CONFIDENCE AND SELF-IMAGE PROGRAMMING

Now fix your eyes on a spot on the ceiling overhead. Just pick out an imaginary spot and stare at that spot without moving a muscle. Now take a dddp breath and lungs. Exhale slowly. Sleep now. And now, a second and Exhale. SI even deeper breath. Sleep now. And now a third deep breath. Exhale. Sleep now. And now let your eyelids IN YEST BOOKY. close down, as each muscle and nerve begins to grow loose and limp and lazy. All of your cares and tensions are just fading away. You are relaxing more with each sound that you hear, with each easy breath that you take. Leftwo do and going deeper are going deeper, deeper and drewsy relaxation. going to count from ten down to one, and as I do, I want you to picture and imagine you are walking down a flight of steps. With each number I count, the quality of your deep relaxatin becomes more profound and more intense. When I reach the count of one, you will than be aware that you are enjoying a very healthful and very pleasant state of hypnotic relaxation. Number ten, we take the first step downward, each muscle and each nerve grows loose and limp and relaxed. Number nine, the wave of relaxation +throughout spreads all across your body. Number 8, you are relaxing more with each easy breath that you take, with each sound that you hear. You are going deeper, deeper in drowsy

Der in relaxation. Number seven, every muscle and every nerve

more is growing so loose and limp and lazy. Number six, you are moving down and toward a new and deeper level of hypnotic relaxation. Number five, you are half way down now, and when I reach the count one, I will say the words, "sleep deeply". You will then be aware that you are more deeply relaxed than ever before. Number four, each muscle grows more and nerve let loose, relaxing, you are drifting down, deeper and deeper in sleep. Number three, going down deeper in drowsy relaxation. Number two, on the next number now, I will give you the signal. I will say the et go completely AND words, "sleep deeply". When I do, you will then be aware that you are enjoying a very healthful and a very profound state of hypnotic relaxation. Number one, sleep deeply. Now just relax and go deeper into sleep. As you go deeper asky - T into relaxation you are realizing that you are a constantly growing and maturing personality. You are becoming aware of the strength and abilities that have developed within you. You are feeling a sense of confidence in your ability each of the to achieve the goals you have chosen for yourself. You oleveloping on are learning to believe in yourself. You-are learning-to believe in yourself. You appreciate yourself. You do good, and kind things for yourself. You meet each situation as it comes with calm and quiet assurance. You are making contact with the center of wisdom and power within you AND This power which knows what to do and how to do it. Whatever you say, whatever you do, is said and done with complete

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Because you believe in yourself
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confidence and self-assurance / You walk with a spring in your step, your head is held high. You see the beauty You feel the Beauty of your contribution to life. of life around you. People respect you because you respect them and you respect yourself. You have confidence in your own judgement. and you are honest and dependable. You can and you do move forward from one positive achievement to another. People are aware that you like them. You strive to L Please because you are pleased with yourself. They sense your good will. You are cheerful and enthusias energetic. bie. You attract friends because you are friendly." are sincere and honest. Your personal integrity is felt & by everyone you meet. You are becoming free. You are now good that is within you discovering the truth about yourself and the world around, You are discovering the troth about yourcelf wow has you feel good about you. You are free to act. Your bedy is yours to direct / direction intopositive action. Your emotional power is yours to use creatively and constructively. You have the power to and You choose positive feelings. choose and the power to act, You are active, alive and alert awake, letting the power and energy of your subconscious mind surge through you as perfect ideas and creative activity. You are developing a belief in yourself, and your own ABILIFIC Are developing a belief in your fellow man, a belief in the honesty and integrity of the laws of life. You are unique. Never before has life been expressed through any other person in exactly the same way it is now being expressed through L you. You are important to life. You have special You have special qualifications. There are things for you to do that can and should be done better by you than by any other person. You are alive for a special purpose, with your own contributions to make to life AND to others.

You live in such a way that you approve of yourself. You YOU Through now know that life can bring, every good thing. buen alinetees. your imagination, through your creative thinking you are now directing your life into full and complete expression. AND you dothis You do what you are designed to do in the best way you this feeling know. You love life and you express life in a wholesome you pline to grow by keip . gothers and positive way. % Each day you meet new and interesting people. As you approach people for the first itme, you Kindwess feel a warmth and friendship for them. Your smile and Show your friendly greetings express your sincere feelings for them. You enjoy being with people. You are poised friends and confident when talking with new acquaintences or with close ones you feet a Commen interest in people. good friends. People enjoy being with you becuase you are so alive and so vibrant. You are secure, relaxed and poised when you are with people. You easily and gracefully accept the warm friendship that people offer you, for you When you speak, your ideas are quickly understood and accepted by others, because you present them in a clearly brief and direct way. Your voice is strong and vibrant. and you have a set it will hermon. Your mind is clear, your wit quick. You speak easily and fluently, always giving a clear word picture of the thought you are able to comming a well "theo perfect you you wish to convey. You are poised and you are in control of the situation. You speak spontaneously, sincerely and freely, clearly expressing your meaning and your feeling. Whenever you feel you can add some new viewpoint or interesting facts to a discussion, you speak openly and

confidently, You take the initiative and you make decisions quickly and surely. You enjoy people and you want to do things for them. You know that people seek you out because you are unique and you revel in their acceptance of you. People respond to your personal integrity. Your special personality and your warm friendliness draws people close to you, just a a magnet attracts iron filling! You are a happy person full of imaginative thoughts which pour forth constantly. Each day you feel more lovable, more interesting. You become more interested in others. You recognize and accept the friendship that people offer you, for truly deserve it. You have a deep and sincere respect for yourself and your personal worth to others. easy for you to accept the help and cooperation of others. You see their help for you as an expression of mutual friendship and understanding. You now realize that giving studat you give is referred to you double. aware of the trust and confidence you generate in others, and it makes you feel good. You think of yourself as a warm, generous and loving person. You easily express love and affection, and you find it easy to accept love and approval. You like yourself because you are a You accept yourself as a friendly and giving person.

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unique and valuable person. You are open, honest and

you are exceptionally talented and highly creative.

direct in your relations with people. You recognize that

awareness makes you feel good. You express your creativity in the interest and activities that you pursue. You allow yourself time for your special interests, time for your personal recreation, and time for your program to relaxation. Forgiveness is your greatest virtue. You now release the past. You bless them and in your imagination you wish for them the very same good you desire for yourself. You now forgive yourself for your mistake in attitudes and actions of the past. You now know that every mistake you have ever made, as you understand it, becomes a stepping stone to greater understanding and greater opportunity. You give the best of yourself and only the best of life comes back to you. You feel gratified and fulfilled to be the unique person that you truly are. Love and good will flow out through you, touching everyone you contact and every situation in which you find yourself.

Now I am going to count from 3 down to 1. Then, I'll say the word "personal success." This is the sign to program your imagination with scenes that represent your personal success. This is the time in which you can now see yourself thinking, feeling, acting, in that special way that means to you personal success. Alright, get ready now,

3 - 2 - 1 - personal success. You realize that your ability to sleep deeply, soundly and continuously is a natural function. Instantesleep whenever they need sleep. Young

become more and more aware of a wonderful feeling of personal confidence. Confidence in the realization that each day brings you one step closer to your goal. Each day is a vital step in your problem solving, in developing the motivation, to change your behavior, to move yourself toward your highest potential, so that you now begin to enjoy a fuller, a richer and a more expressive life.

Now I am going to slowly count from 1 to 5 and then I'll say, "fully aware." At the count of 5 let your eyelids open and you are then calm, rested, refreshed, relaxed, fully aware, and feeling good in every way. If you wish to return to sleep, you arouse yourself just enough to turn off the equipment that may be playing and then easily and quickly return to sleep within two minutes. Alright, 1 slowly, calmly, easily, gently returning to your full awareness once again. 2 - each muscle and nerve in your body is loose and limp and relaxed, you feel wonderfully good. 3 - from head to toe you are feeling perfect in every way; and Number 4 - your eyes begin to feel sparkling clear just as though they were bathed in cold spring water. On the next number now, let your eyelids open and you are then calm, rested, refreshed, fully aware and feeling good in every way. Number 5 - eyelids open now, you are fully aware. Take a deep breath, fill up your lungs and stretch.